

## CÔNG TY CỔ PHẦN MARUICHI SUN STEEL MARUICHI SUN STEEL JOINT STOCK COMPANY

Company information	
Address	Di An – Binh Duong
Capacity	500 employees
Business areas	Japanese company specializing in the production of steel products, corrugated iron
Introduce	Maruichi Sun Steel Joint Stock Company (SUNSCO) was established in 1996 and is the first steel company with 100% foreign investment in Vietnam. Our company produces and trades items such as: 55% aluminum zinc alloy coated cold sheet, Color coated steel sheet, Galvanized steel sheet, Steel pipe. Our company's products are mainly used for construction and civil works, structures, household tools, bicycle and motorcycle parts and other industries. In particular, we are the first and only manufacturer in Vietnam that is allowed to affix the JIS brand on products.

## Job position: Sales Staff - ICS

## **Job Description**

- Develop new customers /new markets
- Taking care sales to Malaysia/Thailand/USA customer to achieve quantity per action plan as the begin of each year
- Making action plan at the end of year and make plan for next year
- Make monthly ship plan based on customer 's requirement delivery time.
- Taking care and summary all complaint from customer
- Support documentation team to discuss with bank / Form D/B department/shipping line when needed.
- Support to discuss with customer for payment when needed.
- Identify, contact, build relationship with general customers.
- Gather market information.
- Support Sales on quotation and discussion with customer.
- Report working progress to Manager/Deputy executive manager.
- Male candidate required

Criteria recruit	Request
Education level, experience	<ul> <li>Education: University</li> <li>Foreign language: English (Listening, Speaking, Reading, Writing)</li> <li>Experience: 03 - 05 years in the position of Sales, preferably in the steel industry</li> <li>Proficient in MS Office</li> <li>Excellent communication skills</li> <li>Problem-solving skills</li> </ul>



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Benefits	<ul> <li>Insurance</li> <li>Travel</li> <li>Uniform</li> <li>Bonus</li> <li>Training</li> <li>Salary increase</li> </ul>
Time of working	<ul> <li>Annual leave</li> <li>Monday – Saturday's morning (7h50 – 17h00)</li> <li>One Saturday off / month.</li> </ul>

Interested candidates please send your CV to email: <u>nam.nguyen@maruichisunsteel.com</u>

Email subject: Full name – Position applied

Or contact (0) 274-3742-777 (166) – Mr. Nam for more details.